

EIDF

Strong Q3 results, well above estimates

- Q3 results above estimates.** Revenues jumped from €20m to €135m YoY in Q3, 32% above our €103m estimate. EBITDA reached €21m in Q3 (vs. €5m in 3Q21), well above our €10m estimate due to a much stronger than expected contribution from both self-consumption and supply. EiDF has not reported further P&L details below the EBITDA level. Net debt was roughly flat QoQ at €58m, roughly in line with estimates.
- Performance by business.** a) Self-consumption revenues grew from €9m to €28m YoY in Q3. EBITDA reached €8m, well above our €5m estimate, implying 31% margin, above our 25% estimate; b) EPC revenues reached €27m and EBITDA €8m in Q3, both above our €20m and €3m estimates due to a higher-than-expected activity (there are 152MW currently under construction); c) Supply revenues reached €80m and EBITDA €4m, both above our €56m and €2m estimates respectively.
- Upside risk to estimates.** EiDF's operating performance is stronger than expected, mostly driven by its self-consumption business. As a result, in Q3 EiDF has exceeded both its €30m EBITDA target and our €36m EBITDA estimate, leaving significant upside risk to our earnings estimates and valuation range for the company. We will update our numbers in a new report in the coming weeks.
- Our view.** We maintain our positive fundamental view on EiDF given its leading position in the self-consumption business, with very strong growth prospects (targets for 2022 have been exceeded only a few months after having been published), coupled with its integrated business model in renewables. With this in mind, we see EiDF as a very attractive investment opportunity in the renewable space.

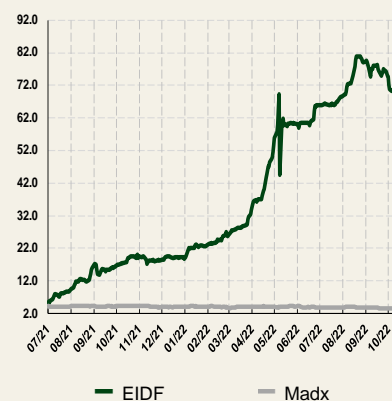
SPONSORED RESEARCH

Share Price (*) € 77.40
*Share price at the close of 17 October 2022

EIDF.MC/ EIDF SM

Market Cap € 1,122 m
Enterprise Value € 1,163 m
Free Float € 134 m
Nº Shares 15 m
Average Daily Volume € 1 m

Performance	1m	3m	12m
Absolute %	-0.8	16.9	334.8
Relative %	4.3	21.3	346.6



Financial Ratios	FY19	FY20	FY21	FY22E	FY23E	FY24E
EBITDA (€m)	1.8	2.1	10.5	35.6	53.5	77.1
Net profit (€m)	1.0	1.0	7.5	23.5	35.4	51.2
EPS (€)	0.95	0.93	0.56	1.62	2.44	3.53
Adj. EPS (*) (€)	0.95	0.93	0.59	1.67	2.44	3.53
P/E (x)	0.0	0.0	27.4	44.0	29.2	20.2
P/E Adj. (x)	0.0	0.0	25.9	42.6	29.2	20.2
EV/EBITDA (x)	0.0	0.0	18.9	30.2	20.9	14.9
Debt/EBITDA (x)	(1.6)	1.0	0.5	1.5	1.8	1.7
P/BV (x)	0.0	0.0	8.4	15.6	10.2	6.8
ROE (%)	20.6	17.7	30.6	35.5	34.9	33.5
DPS (€)	0.0	0.0	0.0	0.0	0.0	0.0
Dividend yield (%)	n.a.	n.a.	0.0	0.0	0.0	0.0

(*) Historical multiples based on average share price of the year

Analyst

Fernando Lafuente
+34 91 550 87 16
flafuente@alantraequities.com
Francisco Bores
+34 91 550 87 18
fbores@alantraequities.com